# POWERSKILLS INTERNATIONAL

The power of good in action.





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# **Doing Good Each Day**

In 1997, at the inception of PowerSkills Training & Development, a simple yet profound decision was made.



The Founder and President of PowerSkills, Bob Schout, was inspired by a simple question asked of him by one of his teachers. One evening, in a class, the teacher asked, "*Have you done good today*?" Bob raised his hand affirmatively, assuming that the teacher meant that 'doing good' meant that Bob and the other students performed well as leaders, accomplished their task lists, and were efficient and effective. That is not what the teacher meant by his question. The teacher followed up with another question, "*How many of you, because of how you showed up and what you focused upon, brought about more good in the world today*?" That was a completely different question, one that took hold in Bob's heart, expanded in meaning, and became the PowerSkills purpose. He never stopped asking himself that question.

When PowerSkills began in 1997, Bob committed its purpose to *Doing Good* in the world.

This is the story of our ongoing **commitment to doing good around the world**.





## What we focus upon

PowerSkills, through its Corporate Social Responsibility program and its partnerships with U.S. Government agencies, foreign government entities, and NGOs around the world:



- Empowers women's leadership.
- Develops youth entrepreneurialism.
- Strengthens social justice and equal rights initiatives.
- S Builds community capacity to overcome poverty factors.
- Supports regional environmental and marine partnerships.

#### Committed to these priorities, PowerSkills directly and indirectly supports:

Equal Rights for All Specifically supporting:

LGBTQ rights and Women's rights initiatives.

Environmental Protection and Sustainability Specifically supporting:

Marine, coastal, and coral conservation.

# Professional Growth, Unencumbered Development, and Achievement Specifically supporting:

Women's leadership development in partnership with the Coral Triangle Initiative.

Access to Health, Economic and Education Opportunities for All Specifically supporting:

Youth entrepreneur and leadership development programs.

# Globally Supporting Communities, Growth and Development.

Would you like to partner with PowerSkills, co-sponsor a project, apply for PowerSkills support, or help fund one of our initiatives? You can do massive amounts of good. Contact us today!

### Our most recent work

Between 2017-2020 PowerSkills Faculty and Consultants trained their attention on Southeast Asia and the South Pacific regions. Working in cooperation with USAID, DOI-ITAP, CTI-CFF, and the Coral Triangle Center headquartered in Bali, Indonesia, PowerSkills provided comprehensive services to experienced and emerging women leaders, regional leaders, and local government networks supporting marine and coastal conservation, and the staff of the Coral Triangle Center.

#### Leadership Training • Mentor Program Development • Professional Coaching • Project Advice

#### Port Moresby, Papua New Guinea

Focus: Women's Leadership and Professional Development



Priority Impact: Women's Leadership and Environmental Protection and Sustainability

Twenty-five women, representing environmental and marine conservation departments and agencies (PNG governmental ministries and NGOs), immersed themselves in three days of intensive training on leadership skills, management skills, mapping a women's leadership network, and power persuasion skills. On days 4 and 5, on-the-spot coaching was offered to 15 women leaders to address targeted goals, challenges, and specific skill needs.





#### Honiara, Solomon Islands

Focus: Women's Leadership and Professional Development



Priority Impact: Women's Leadership and Environmental Protection and Sustainability

Twenty-nine women, representing environmental and marine conservation departments and agencies (Solomon Island governmental ministries, universities, and NGOs), immersed themselves in three days of intensive training on leadership skills, management skills, discussing marine and coastal conservation efforts in local villages and communities, and mapping a women's leadership network. On day 4, a select group coaching session was offered to women leaders from a nature protection NGO.









#### Atauro Island, Timor-Leste

Focus: Women's Leadership and Project Consultation



Priority Impact: Women's Leadership and Environmental Protection and Sustainability

Two women leaders, who designed, championed, and managed the first recycling project on Atauro Island received in-country coaching and individualized leadership development advisory services. PowerSkills representatives visited and met with village members and Chiefs on Atauro Island to discuss the island's recycling project and share perspectives. The women leaders received project consultation support enabling them to bring more of their ideas to fruition.









#### Manila, Philippines and Palaui Island, Philippines



Focus: Women's Leadership and Project Consultation

Priority Impact: Women's Leadership, Environmental Protection, and Sustainability and Economic Sustainability

PowerSkills, working in cooperation with AGOS, the Philippines DENR (Dept of Environment and Natural Resources), and DOI-ITAP, provided leadership seminars to 25 young professional emerging women leaders. PowerSkills representatives traveled to Palaui Island to provide consultation to local women in a village who were beginning a weaving business and provided coaching for AGOS program leaders.





#### Jakarta, Indonesia

Focus: Women's Leadership Training



Priority Impact: Women's Leadership and Environmental Protection and Sustainability

Eighteen emerging women leaders participated in a multi-day seminar sponsored by the Ministry of Marine Affairs and Fisheries of Indonesia. The workshops focused on enhancing communication skills and styles, persuasion skills, and management skills. Coaching sessions were also provided to leaders of a Banda Island women's fisheries project.







#### Bali, Indonesia



Focus: Women's Leadership, Local Government Network Support, Sustainable Business Network Support, CTI Team Support, CTC Staff, and Management Training.

Priority Impact: Women's Leadership, Marine and Environmental Protection, Economic Sustainability, Community-Local Government Collaboration, South Pacific Regional Collaboration, Business-NGO Partnerships, Staff Development.

For three years, PowerSkills returned to Bali again and again, fulfilling a commitment to fundamentally support CTC's work (Coral Triangle Center) and the CTI-CFF (Coral Triangle Initiative in the South Pacific Region).

PowerSkills' representatives:

- Provided comprehensive training in leadership and management practices to the staff and managers of CTC.
- Facilitated strategic planning workshops for representatives from 6 countries within the CTI to support regional goals' long-term attainment.
- Designed and facilitated the development and training of leadership competencies for the WLF (Women's Leadership Forum of the Coral Triangle Initiative).
- Provided tailored workshops to the CTI coordinating team.
- Designed and facilitated six webinars for the WLF on the topics of inter-generational mentoring skills and practices.
- Facilitated strategic planning meetings to revive Sustainable Business Networks (partnerships between tourism businesses, local governments, and Marine/Environmental NGOs).









# **Proposed Programs for 2022**



Luang Prabang, Laos

Focus: Youth Entrepreneurialism and Leadership

Priority Impact: Economic Sustainability

In the Spring of 2022, PowerSkills representatives intend to work cooperatively with student groups and in-country partners in Luang Prabang, Laos. The Youth Entrepreneur and Leadership Program model will encourage and support entrepreneurship and leadership in young adults in Luang Prabang.

During 2022 goal: 12-15 young adults, between the ages of 17-25, will participate in multi-day classes and receive small group coaching to learn skills and design entrepreneurial and leadership projects. Each participant will be asked to develop a written plan. Once completed, the participant can receive ½ of a Challenge Grant, a \$200.00 stipend to launch some components of their plan. Throughout 2022 participants will receive monthly coaching via FB Messenger/Skype and view a monthly webinar simulcast with topics focused on Entrepreneur Skills and Leadership Skills. PowerSkills representatives will return to Luang Prabang in late 2022 or 2023 to offer more seminars and provide the second half of the Challenge Grant stipend.

The PowerSkills program commitment will be for two years.

#### Kuala Lumpur, Malaysia



Focus: Leadership Seminars for Emerging and Experienced Women Leaders

Priority Impact: Women's Leadership and Environmental Protection and Sustainability

PowerSkills representatives will travel to Kuala Lumpur, Malaysia, in the Spring of 2022. Working cooperatively with the Institute of Ocean and Earth Sciences of the University of Malaysia, PowerSkills will offer 30-50 emerging and experienced women leaders multi-day seminars on various leadership skills and competencies. Small group professional issue coaching will also be provided concurrently. Between 2017-2019 we have been honored to partner with these great organizations:



# In the beginning

PowerSkills began its international service by volunteering to support three initiatives that were just starting in the late 1990s.

- NASW Illinois International Exchange Network in cooperation with the Chicago Sister Cities Program. Bob was a founding member of the International Exchange Network, organizing the first professional development Social Work exchange programs between Chicago – Hamburg DE, Chicago – Birmingham UK, Chicago – Durban SA. Bob was soon invited by a German government ministry to speak at various universities and deliver a presentation on the topic of Corporate-Community Volunteerism at the Bundestag in Berlin.
- Sighisoara, Romania Social Work Volunteerism in cooperation with Olivet-Nazarene University. Bob escorted a group of Social Work student interns to Sighisoara Romania. While there, he provided training to teachers on Addressing Behavior Disruptions Instead of Labeling Children as Mentally III, Understanding the Power of Mentoring Programs, and Supporting Student Leadership Programs.
- Cuernavaca, Mexico AIDS Volunteerism in cooperation with the Spanish Language School in Cuernavaca, Mexico. While beginning his early Spanish language studies in Mexico, Bob was introduced to an all-volunteer AIDS service group that distributed free food to all people waiting for hospital services throughout the night, on the streets surrounding hospitals. He helped distribute food and consult with the group to enhance their AIDS education brochures that they were developing with donated supplies.

These experiences were followed soon by the message of Joe Foley, the teacher who asked Bob, "Did you do good today?" Together, they seeded Bob's consciousness with a commitment to do good and a firm belief that it was possible to do good in big and small ways in the U.S. and around the world each day. Service to others has been the foundational principle of PowerSkills ever since that time and spurred our motto's creation.



**Bob Schout**, President

#### Purpose before profits and mission before money.

# Today we have developed transformative methods, models, and practices.

We have two models of service.

1. Provision of in-country seminars, project consultation, and coaching services, as well as virtual training webinars from the U.S.

We provide free-of-charge, 3-4 days of seminars and coaching services in-country to selected organizations each year. If selected, an organization must guarantee that 20 or more people will attend all of the seminars in-country. The organization gets to choose the seminar topics. The organization must locate a suitable location for the classes and coaching services and obtain all necessary permissions from local or national authorities. The organization must also advise PowerSkills about local culture, lodging, laws, and help organize the students attending the seminars. PowerSkills pays for our team's travel and transportation expenses, reproducing all student materials and all supplies used in-country.

2. Coordination of multi-year leadership and entrepreneurial development projects with challenge grant components.

We work with a country sponsor in a multi-phase partnership. We provide free-of-charge, incountry seminars, classes, project planning advice, and monthly webinars and virtual coaching support using WhatsApp, Skype or Fb Messenger and Zoom for 2-years. If participants fully complete their 2-year commitment (e.g., attending all events and completing all Leadership or Entrepreneurial assignments), they receive a Challenge Grant in several hundred \$USD. The sponsor organization(s) in-country assist with all in-country logistics (e.g., participant recruitment, selection, check-ins during the year, seminar logistics, advice for PowerSkills travel in-country, etc.). The sponsor organization's benefit is that the PowerSkills program can be marketed and leveraged as a valuable incentive to its members. The PowerSkills program can also be highlighted in reports to funders and supporters of the organization.

# Partner with PowerSkills

In-Country Sponsors and Partner Organizations	Business CSR Partnerships	Government Agencies/Ministries	Foundations and Private Donors
What's in it for you?	What's in it for you?	What's in it for you?	What's in it for you?
Free, extraordinary services for the students and members of your organization; training, coaching, and technical support that they may not have access to at any other time.	Multiply the effect of your own corporate social responsibility mission and goals. Link your CSR to on-the- ground, in-country projects. Promote the good your business does.	Fulfill the mission mandates and goals of your agency or a government ministry. Enlist the services of a world-class training and coaching services business and enhance your agency's credibility and reputation.	Know that your support translates into tangible services to people in communities worldwide, enabling them to fulfill real dreams, achieve actual goals, and make a dramatic change.
Let your support take shape.	Let your support take shape.	Let your support take shape.	Let your support take shape.
Help us design and administer a project that uniquely suits your organization's members' needs and dreams. Assist with project development and implementation in- country (e.g., logistics, identification of permissions, recruitment, and selection of members, securing of translators, etc.)	Establish an official partnership with PowerSkills CSR programs. Delineate goals, roles, resource contributions, responsibilities, permissions, projects, and time frames. Financially underwrite portions of an in- country project (e.g., Challenge Grants, travel, supplies, etc.) Commit to being coaches and mentors for in-country students, leaders, and entrepreneurs.	Contract with PowerSkills as an official vendor or contractor to deliver critical elements of in- country training, coaching, conference presentations, or virtual webinars from the U.S. Act as unofficial supporting agencies for our projects and open doors for us in-country. Link us to local or regional partners and government officials.	Financially commit to your values and visions of support for people around the world. As a Foundation, provide the PowerSkills programs with seed grants to launch and sustain projects or provide technical support to organize, administer, and evaluate projects. As an individual donor, contribute what you can to offset the cost of program supplies, in- country equipment, and the reproduction of materials.

We don't serve with movements in mind.

We don't follow the latest social giving fads.

We keep people in mind: our fellow world citizens, our sisters, and brothers.

We use whatever *PowerSkills* we possess to improve and empower the lives of others.



Would you like to partner with PowerSkills, co-sponsor a project, apply for PowerSkills support, or help fund one of our initiatives? You can do massive amounts of good.

- If you are a foundation and would like to sponsor programs financially...contact us!
- If you are a business and would like to partner on CSR projects...contact us!
- If you are a U.S. or foreign government agency that would like to contract with PowerSkills to provide in-country and virtual leadership services...contact us!
- If you would like to donate (not tax-deductible funds) to support projects...contact us!
- If you are an NGO with a project that could benefit from our support in-country in 2022 and beyond and would like to apply for pro bono support...contact us!

#### Contact us and do good today!

#### info@powerskillsinternational.com



Join us and do good today!

PowerSkills through its Corporate Social Responsibility Program and its partnership with U.S. Government agencies, foreign government entities, and NGOs around the world empowers women's leadership, develops youth entrepreneurialism, strengthens social justice and equal rights initiatives, builds community capacity to overcome poverty factors, and supports regional environmental and marine partnerships.



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